



# Igniting a Systemic Immune Response to Cancer

JPM 2023



January, 2023

## Safe harbor



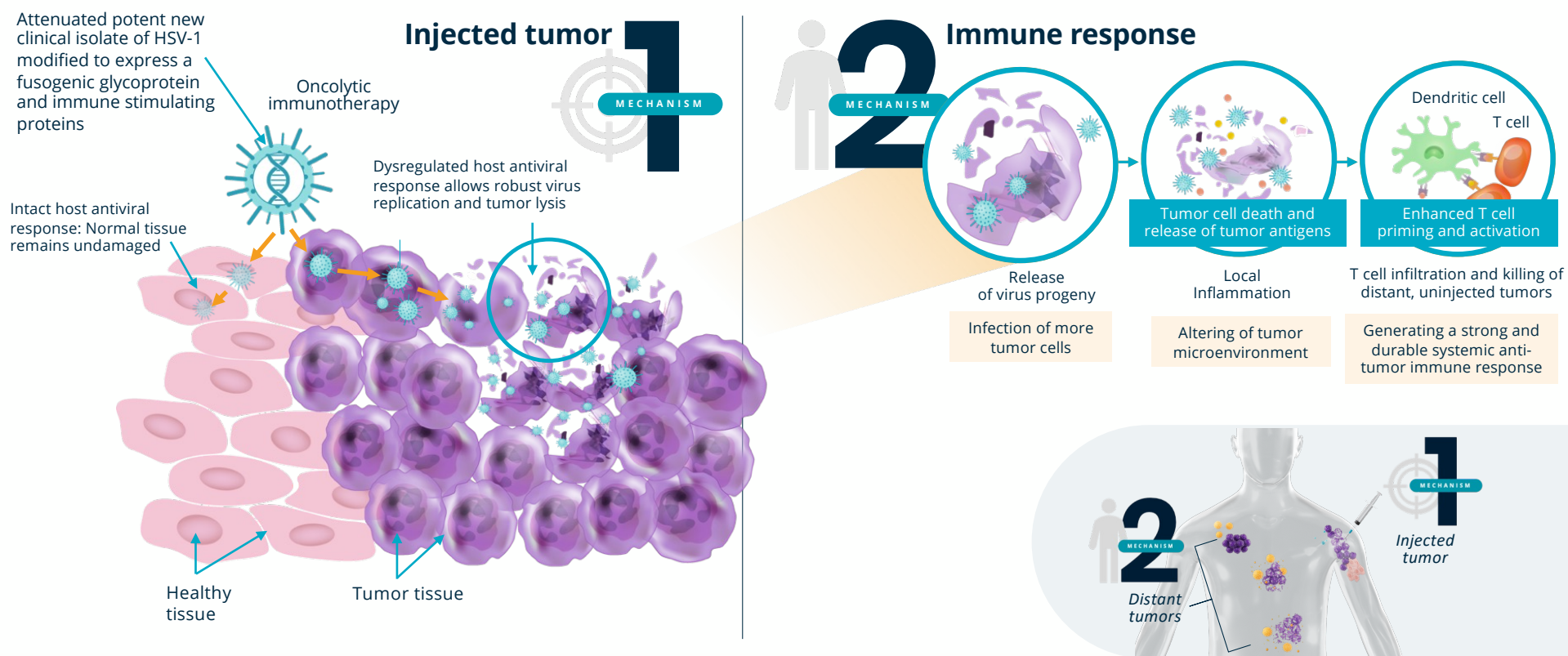
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# Replimune overview



- Industry leader in tumor directed oncolytic immunotherapy (TDOI)
  - Potential to be a cornerstone treatment in immuno-oncology; 3 wholly owned programs (RP1-3)
- RP1 data supports the emergence of a major skin cancer franchise; two registrational studies ongoing
  - 211 patient 1L CSCC randomized controlled study fully enrolled; primary analysis H1 2023
    - 47% CR rate / 65% ORR with strong durability in prior study
  - 125 patient study in anti-PD1 failed melanoma
    - 20% CR rate / 36% ORR in first 75 patients with activity across all disease stages and strong durability
- Broad mid-stage development planned with RP2/3 ; responses shown in multiple unmet need indications
  - Several potential fast to market opportunities
    - Cost sharing collaboration announced with Roche in 3L CRC and 2L HCC
- Potential for the portfolio to deliver substantial commercial revenues beginning in 2025
- Capitalized to build a fully integrated biotech company; US commercial infrastructure, in-house manufacturing
  - December 31 2022, cash & short-term investments c. \$616m (unaudited)








# Tumor directed oncolytic immunotherapy mechanism of action





# RPx positioning: Platform designed to address a range of tumor types with an optimal balance of potency & safety



			
<b>Payloads</b>	GALV-GP R-, GM-CSF	GALV-GP R-, anti-CTLA-4, GM-CSF	GALV-GP R-, anti-CTLA-4, CD40L, 4-1BBL
<b>Target</b>	Immunologically responsive tumor types, including anti-PD1 failed	Less immunologically responsive tumor types	Less immunologically responsive tumor types (anticipated further improved compared to RP2)
<b>Intended indication(s)</b>	Skin cancers (CSCC, anti-PD1 failed melanoma, anti-PD1 failed CSCC, other NMSCs, etc)	Various solid tumors including primary liver cancers and/or those with a high prevalence of liver metastases e.g. HCC, CRC; Early disease (neoadjuvant/LA opportunities) e.g. SCCHN	
<b>Clinical activity in anti-PD1 failed patients demonstrated</b>			Ongoing
<b>Safety &amp; good tolerability demonstrated</b>			Ongoing
<b>Injection location</b>	Superficial, nodal & visceral	Superficial, nodal & visceral	Superficial, nodal & visceral
<b>Systemic activity</b>	<b><i>Clear systemic effects seen in responding patients (un-injected tumor responses, responses are generally highly durable)</i></b>		Ongoing
<b>Other design considerations</b>	Designed for more I-O sensitive tumor types with excellent safety alone & in combination	Increased I-O systemic activity, also with excellent safety alone & in combination	Designed to maximize systemic I-O activity & potency

# RP1: Establishing a major skin cancer franchise

## AGENDA



# Establishing a broad skin cancer franchise



- |   |   |  |
|---|---|--|
| 1 | <b>IGNYTE anti-PD1-failed melanoma registrational cohort</b> <i>N=125</i>         | Impressive response rate in first 75 patients, 20% CR rate, 36% ORR, primary full data expected around year end 2023   |
| 2 | <b>CERPASS – first-line CSCC randomized controlled pivotal trial</b> <i>N=211</i> | Fully accrued, primary data trigger expected H1 2023; 47% CR rate and 65% ORR in prior study (N=17)<br><b>Initial approval sought in anti-PD1 naïve CSCC</b> |
| 3 | <b>IGNYTE initial NMSC cohort (anti-PD1 naïve)</b> <i>N=30 (fully accrued)</i>    | Demonstrated activity in other NMSCs; Commercialization in MCC, BCC, angiosarcoma likely to be based on compendia listing                                    |
| 4 | <b>IGNYTE anti-PD1-failed NMSC cohort</b> <i>N=30</i>                             | With signal can expand for registrational purposes; label expansion ; 33% ORR to date (N=12)   |
| 5 | <b>ARTACUS skin cancers in solid organ transplant recipients</b> <i>N=65</i>      | Potential registration or compendia listing ; 33% ORR to date as monotherapy (N=6)   |
| 6 | <b>Neoadjuvant CSCC</b>   | <i>Study being planned: expected to capture significant high- risk patient population</i>  |

- RP1 establishes confidence in easy-to-administer settings
- Deep and durable responses across multiple settings in skin cancer, including high CRs in 1L CSCC
- Responses in anti-PD1-failed patients with melanoma & a range of NMSCs
- Development to provide proof-of-concept in neoadjuvant setting

# IGNYTE melanoma data: 36% ORR in first 75 patients

RP1 plus nivo in anti-PD1 failed melanoma 125 patient registration study



	N=16	N=75	N=91					
	Prior patients N=16 n(%)	Data snapshot patients N=75 n(%)	All patients N=91 n(%)	Prior adjuvant anti-PD1 only N=30 n(%)	Prior anti-PD1 other than adjuvant N=61 n(%)	Prior anti-PD1 & anti-CTLA4 N=31 n(%)	Stage IIIb/IIIc/IVa N=44 n(%)	Stage IVb/IVc N=47 n(%)
<b>Best Overall Response</b>								
CR	2 (12.5%)	15 (20.0%)	17 (18.7%)	9 (30.0%)	8 (13.1%)	2 (6.3%)	13 (29.5%)	4 (8.5%)
PR	4 (25.0%)	12 (16.0%)	16 (17.5%)	6 (20.0%)	10 (16.4%)	7 (21.9%)	7 (15.9%)	9 (19.1%)
SD	1 (6.3%)	13 (17.3%)	14 (15.4%)	7 (23.3%)	7 (11.5%)	5 (15.6%)	6 (13.6%)	8 (17.0%)
PD	8 (50.0%)	32 (42.7%)	40 (44.0%)	8 (26.7%)	32 (52.5%)	14 (43.8%)	18 (40.9%)	22 (46.8%)
<b>ORR</b>	<b>6 (37.5%)</b>	<b>27 (36.0%)</b>	<b>33 (36.3%)</b>	<b>15 (50.0%)</b>	<b>18 (29.5%)</b>	<b>9 (29.0%)</b>	<b>20 (45.5%)</b>	<b>13 (27.7%)</b>
DCR (CR+PR+SD)	7 (43.8%)	40 (53.3%)	47 (51.6%)	22 (73.3%)	25 (41.0%)	14 (45.2%)	26 (59.1%)	21 (44.7%)

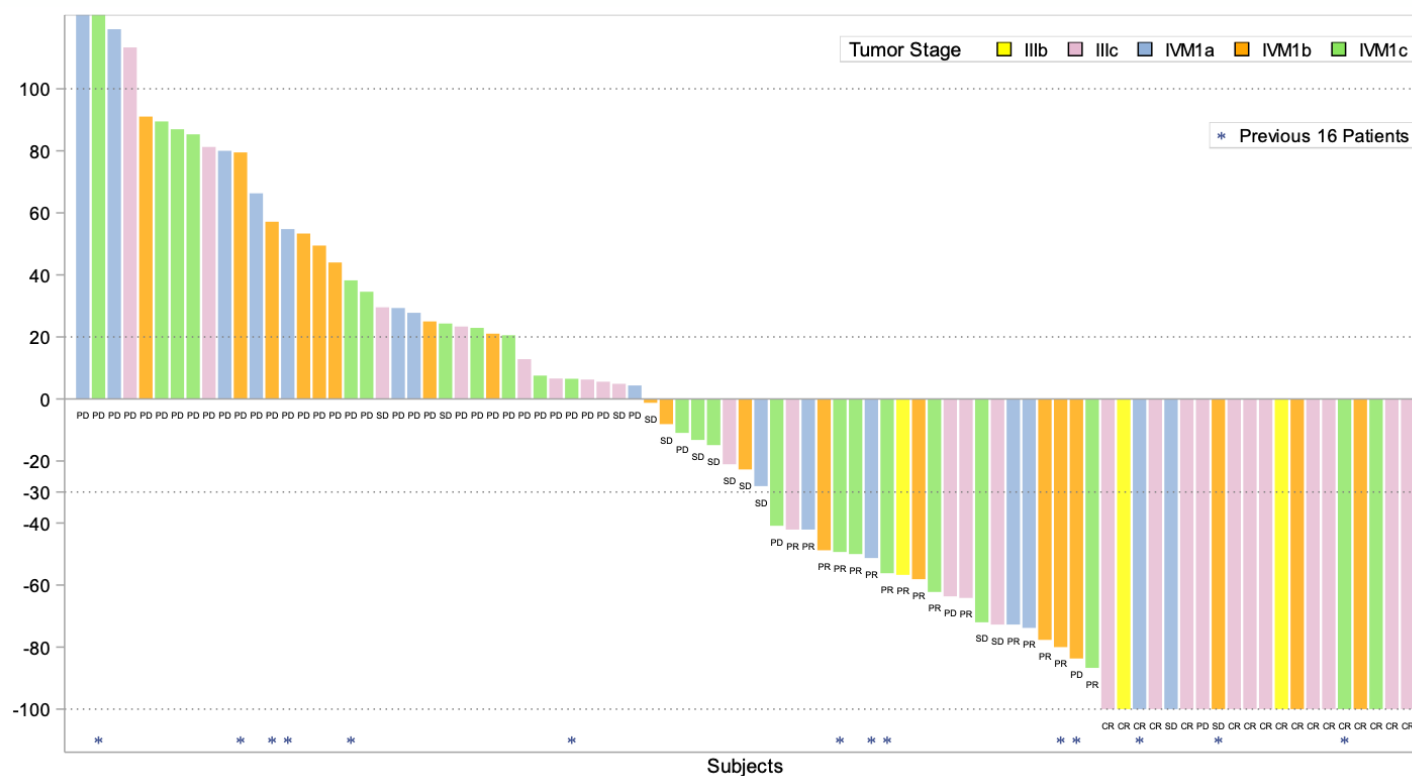
## Key Snapshot Takeaways

- Data from the 75 patient snapshot are consistent with the 16 patients enrolled into the prior melanoma cohort
  - majority of patients were primary refractory to anti-Pd1
- At least 27.7% ORR in all sub-groups analyzed
- Particularly high ORR (50%) and CR rate (30%) in patients who progressed while on prior adjuvant anti-PD1 therapy

Investigator assessed responses: The primary analysis for the 15 patient cohort will be by central review

# Waterfall plots: All patients

Maximum change in target lesions; patients with at least one follow up assessment

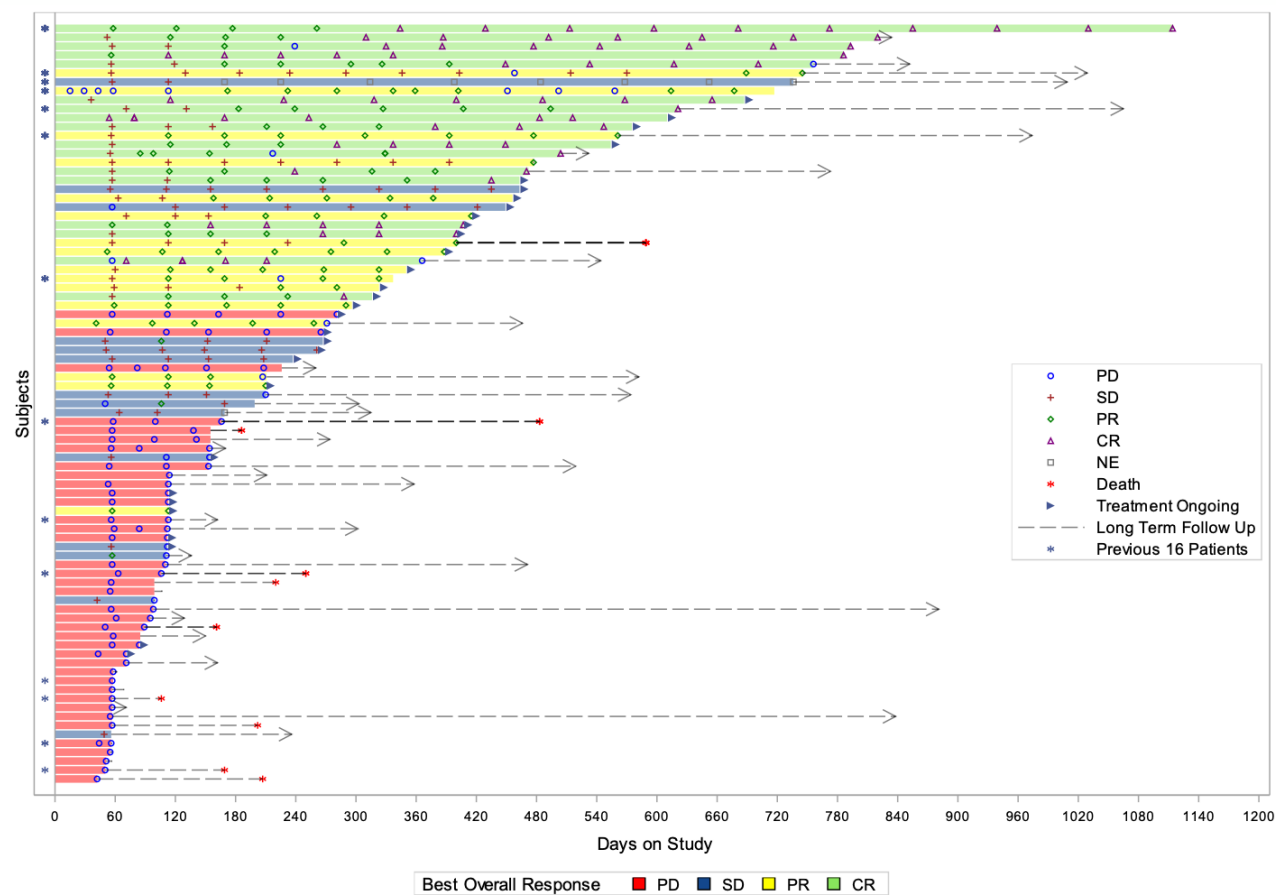


## Key Takeaways

- >50% of patients have target (RECIST) tumor reduction
- Deep responses observed
- Includes CRs in patients with Stage IV M1b/c disease

# Swimmer's plots: All patients

Patients with at least one follow up assessment



## Key Takeaway

Responses are durable, indicating systemic overall benefit

- 85% of responses are ongoing
- 59% of responders are already out over one year despite immature data



# Patient 1121-2011:

Prior Opdivo and Keytruda, Stage IVM1c



29 JUL 2021 / Screening



20 APRIL 2022



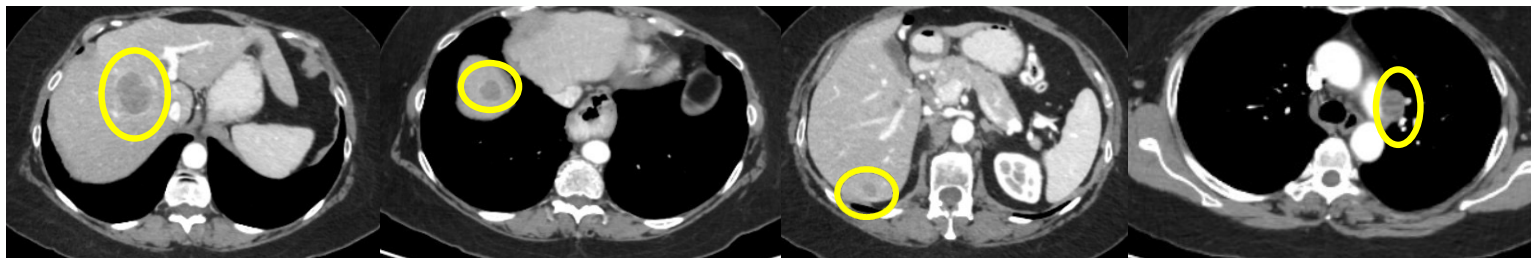
 Injected

 Un-injected

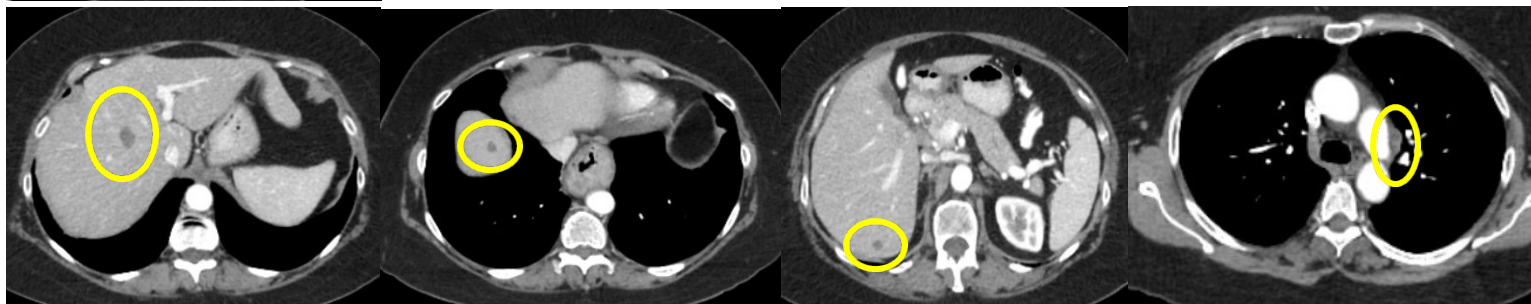
## Patient 1121-2011 Cont'd: Prior Opdivo, Keytruda: Stage IVM1c



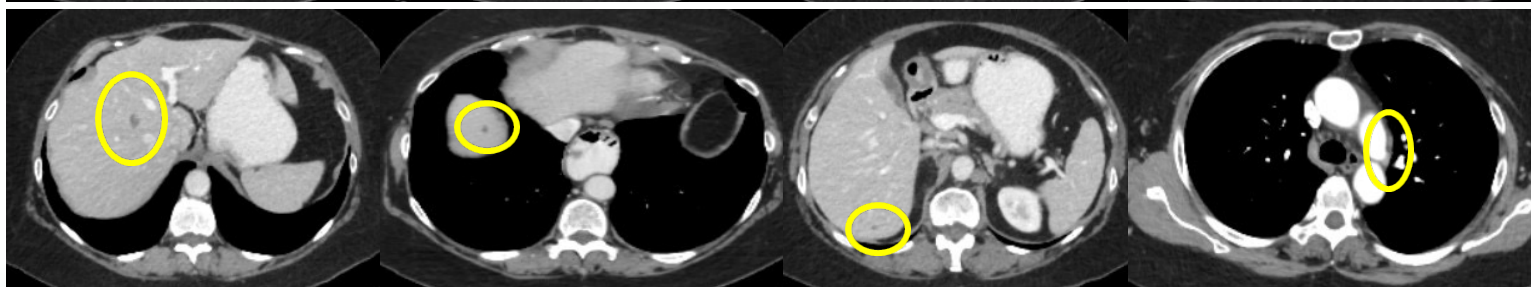
22 Jul 2021/  
Baseline



22 Sep 2021/  
Day 57



29 Dec 2021/  
Day 155



○ Injected    ○ Un-injected

## Patient 4405-2007:

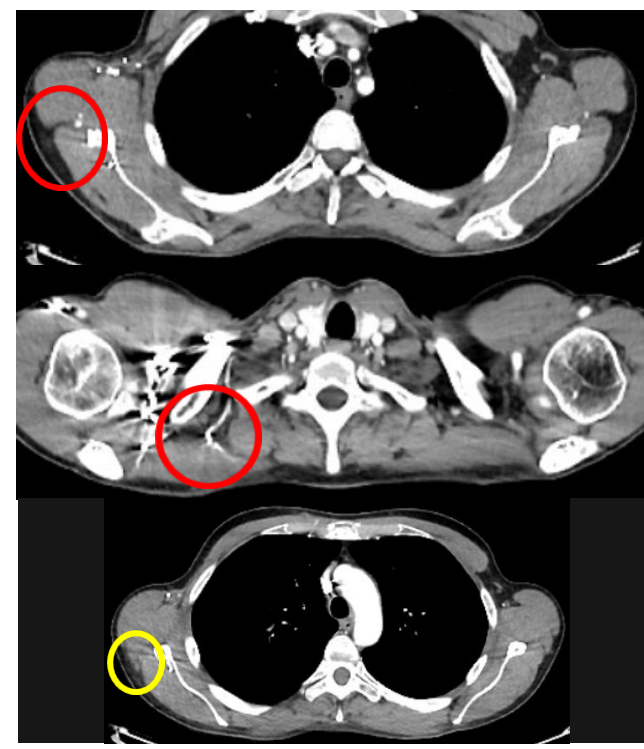
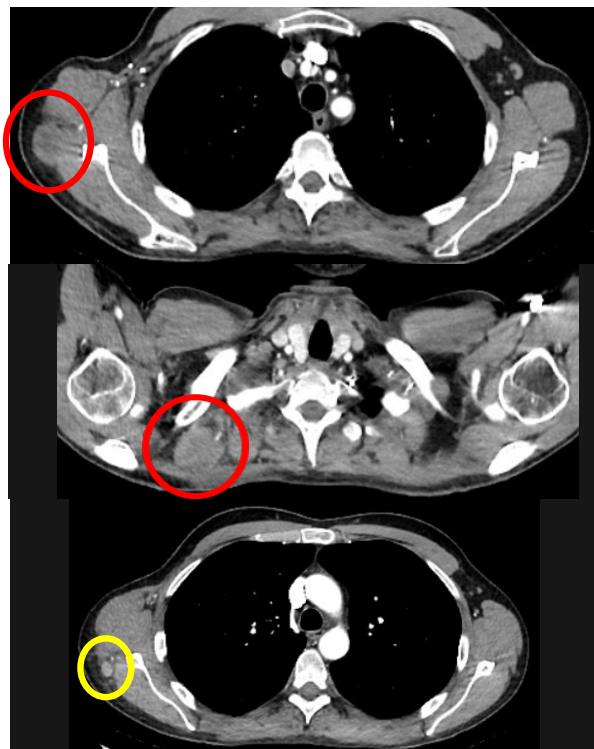
Prior Keytruda, Yervoy/Opdivo: Stage IV M1b



6 Aug 2021/Baseline

24 Jan 2022

31 Aug 2022



Injected

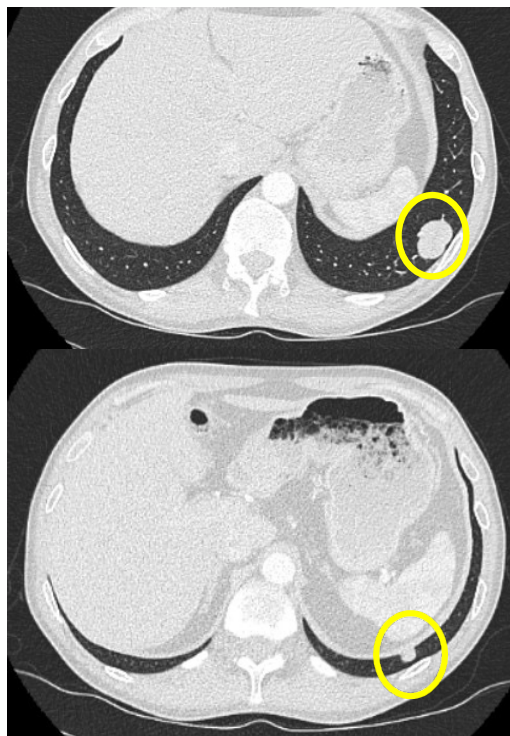
Un-injected



## Patient 4405-2007 Cont'd: Prior Keytruda, Yervoy/Opdivo: Stage IV M1b



6 Aug 2021/Baseline



24 Jan 2022



31 Aug 2022



Injected

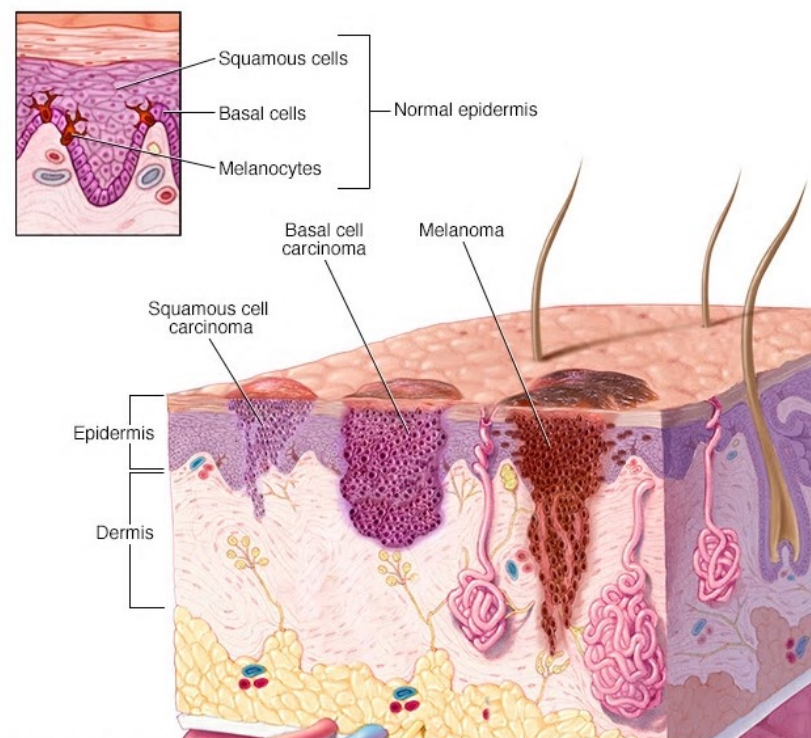


Un-injected

# CSCC disease characteristics, largely superficial/local issue



- Second most common skin cancer with  $\approx 700,000$  patients annually in the U.S.<sup>1</sup>, caused by exposure to ultraviolet radiation
- ~up to **10% of CSCC patients are high risk (neo-adj opportunity)**
- Approximately 7,000-15,000 US deaths annually<sup>1-3</sup>
  - **80% of patients die from locoregional progression, not metastatic disease**<sup>4,5</sup>
- **CSCC is an outward growing disease with large, painful, superficial tumors, almost all (~90%) CSCC have superficial tumors**
- Majority of systemic treated patients have **prior surgery and/or radiation**
- First systemic treatment, cemiplimab, approved in 2018 followed by pembrolizumab in 2020
- **(ORR: ~35-45%, CRR: ~5-15%)**



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<sup>1</sup>Rogers et al JAMA Dermatol **10** 2015; <sup>2</sup>Clayman et al JCO **23** 2005; <sup>3</sup>Mansouri et al J Am Acad Dermatol **153** 2017; <sup>4</sup>Schmults et al JAMA Dermatol **149** 2013; <sup>5</sup>Motaparthy et al Adv Anat Pathol **24** 2017

# High rates of CR in CSCC in IL study in combo with Nivo Replimune®

	CSCC	BCC	MCC	Angio
# of patients*	17	4	4	6
<i>Best overall response n (%)</i>				
CR	8 (47.1)	1 (25.0)	2 (50.0)	1 (16.7)
PR	3 (17.6)	0	1 (25.0)	3 (50.0)
SD	1 (5.9)	2 (50.0)	0	1 (16.7)
PD	4 (23.5)	1 (25.0)	1 (25.0)	1 (16.7)
OR	11 (64.7)	1 (25.0)	3 (75.0)	4 (66.7)
CR+PR+SD	12 (70.6)	3 (75.0)	3 (75.0)	5 (83.3)

\*Patients with follow up assessments (n=31), on study with no follow up currently for the other patient (MCC); Note: Data snapshot date: 11th March 2022

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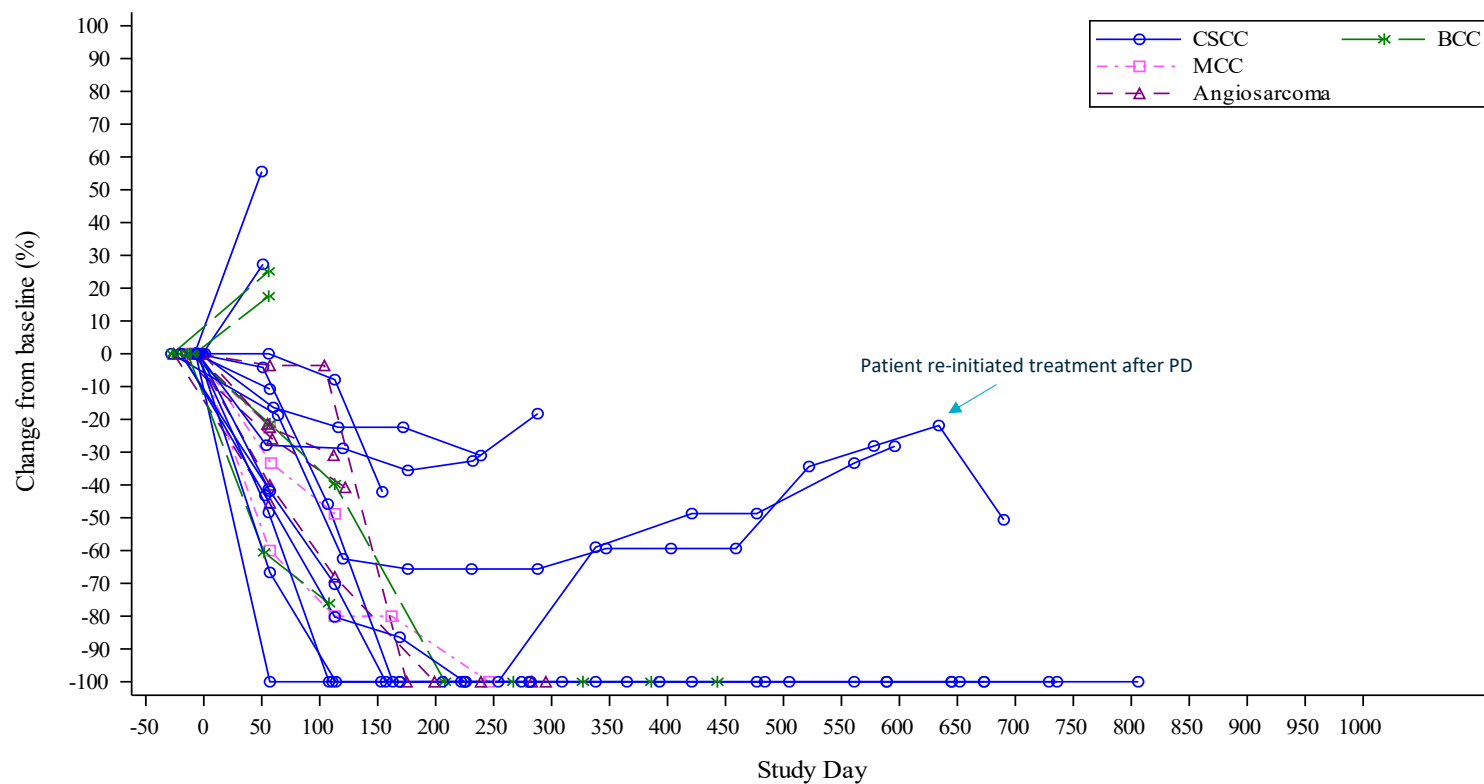
16





# Anti-PD1 naïve NMSC: Deep/durable responses in CSCC

A high frequency of durable responses continues to be observed





## Example complete resolution of aggressive locoregional disease



22<sup>ND</sup> MAY 2020



12<sup>TH</sup> OCT 2020 (PR)



12<sup>TH</sup> FEB 2021 (CR)

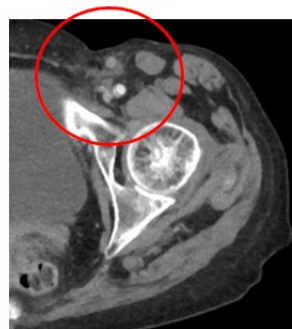


### Pt 1122-2014 - CR

- Patient had groin node metastases that were initially injected & responded
- Response observed in **distant tumor in the foot**, allowing for subsequent injection



SCREENING



17<sup>TH</sup> AUG 2020



18<sup>TH</sup> DEC 2020



Injected



Un-injected



# Robust effects observed, with complete resolution of uninjected metastases, including bone



June 16, 2019  
(baseline)



July 1, 2019  
(post 1 dose RP1, no Opdivo)

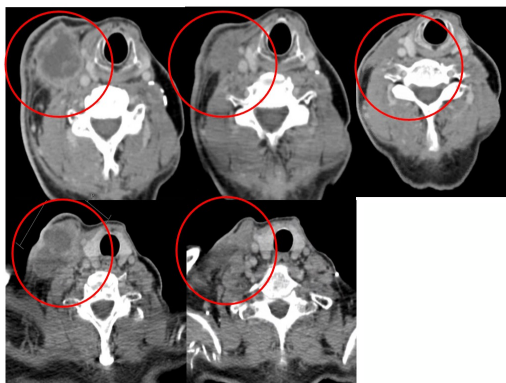


July 16, 2019  
(post 2 doses RP1, 1 dose Opdivo)



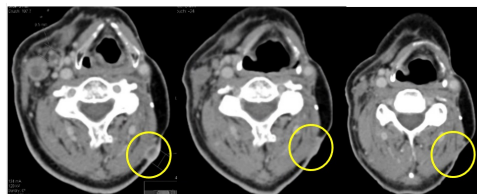
## Right neck (injected)

Baseline 8 weeks 24 weeks

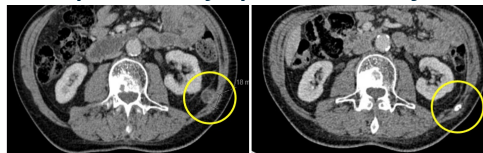


## Left neck (un-injected)

Baseline 8 weeks 16 weeks



## Retroperitoneal lymph nodes (un-injected)

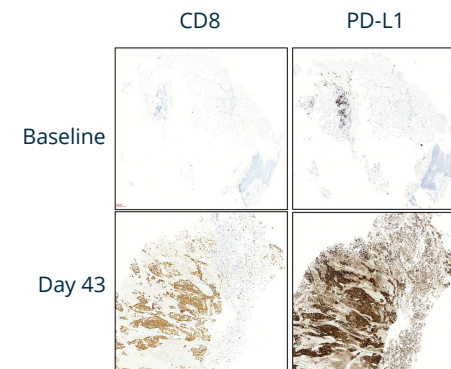
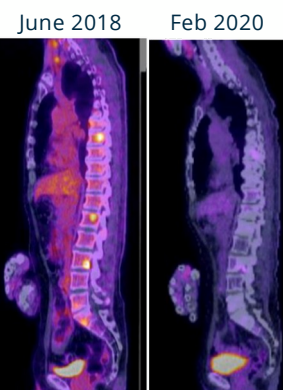


Injected

Un-injected

## Pt 4402-2001 - CR

- Recurrent CSCC of the neck (bilateral)
- Previously treated with cisplatin-based chemoradiation & six cycles of carboplatin/5-FU
- Both the large injected tumor & the contralateral tumor in the neck reduced before first Opdivo dose
- Resolution of bone metastases



# Increasing CRs: An opportunity to transform the CSCC market



## CSCC Characteristics

- Large, outward, fast-growing tumors
- Disease can cause social isolation — disfiguring, painful, oozing
- **Directly tackling the problem** via tumor injection



## Market Research / KOL Feedback

- Despite CPIs impressive outcomes, there is still need for improvement in ORR, and particularly CR
- RP1 profile seen as compelling especially **doubling CRs vs. SOC** with good tolerability

*"CRs are very important in this setting, as they usually lead to long-term survival and also have a huge impact on the patient's quality of life"*

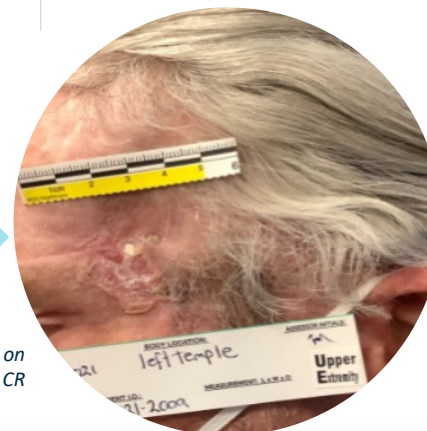
*KOL in market research*

## Future Market Impact

- Potential to change existing mindset and treatment approach to treat more earlier stage patients
- **Driving CRs key to success in neoadjuvant** allowing many more patients to be treated and cured

**Ability to see a fast (even prior to CPI admin), deep and durable response**  
*5 months*

*Latest response ; PR - still on study with potential for CR*





# Registrational randomized controlled Ph2 study in CSCC (CERPASS)

Top line primary analysis data expected in H1 2023



## Key Eligibility Criteria:

- Locally-advanced/metastatic CSCC
- ECOG PS 0 or 1
- No active autoimmune disease
- No prior treatment with a PD-1/PD-L1 inhibitor
- No untreated brain metastases

2:1  
N=211

**RP1 IT Q3W x 8 doses<sup>†</sup>**  
(1x10<sup>6</sup> PFU/mL for one dose followed by 1x10<sup>7</sup> PFU/mL for 7 doses)

+

**Cemiplimab 350mg Q3W IV**

**Cemiplimab 350mg Q3W IV**

57 weeks treatment<sup>‡</sup>

3-year  
survival  
follow up

## Key Endpoints

- **Dual independent primary endpoints: Complete Response Rate & Overall Response Rate**
  - Approx. 15% absolute difference in CRR and/or ORR required
- Secondary endpoints: DOR, PFS, OS, disease-specific survival, safety/tolerability

<sup>†</sup>First dose of RP1 to be given as monotherapy with cemiplimab to be given with second dose of RP1  
<sup>‡</sup>57 weeks treatment for the combination arm; treatment duration for cemiplimab-only arm is 54 weeks



# RP1 Commercial Opportunity

## AGENDA



# RP1: A significant skin franchise opportunity



## Aiming to transform skin cancer care with RP1

- RP1 + anti-PD1 intended to improve on SOC
- Address high unmet need anti-PD-1 failed settings
- Provides opportunity for cure in early-stage patients

Potential for approx. 10K additional advanced CSCC patients with transformational results (e.g., higher CR rates are seen)

★ **Advanced CSCC\***  
11K patients

- 1L CSCC – includes solid organ transplant, and immunodeficient
- CPI-failed

★ **Anti-PD1-failed melanoma\*\***  
13K patients

- 1L prior adj anti-PD-1 failed
- 2L+ BRAF WT
- 2L+ BRAF MT

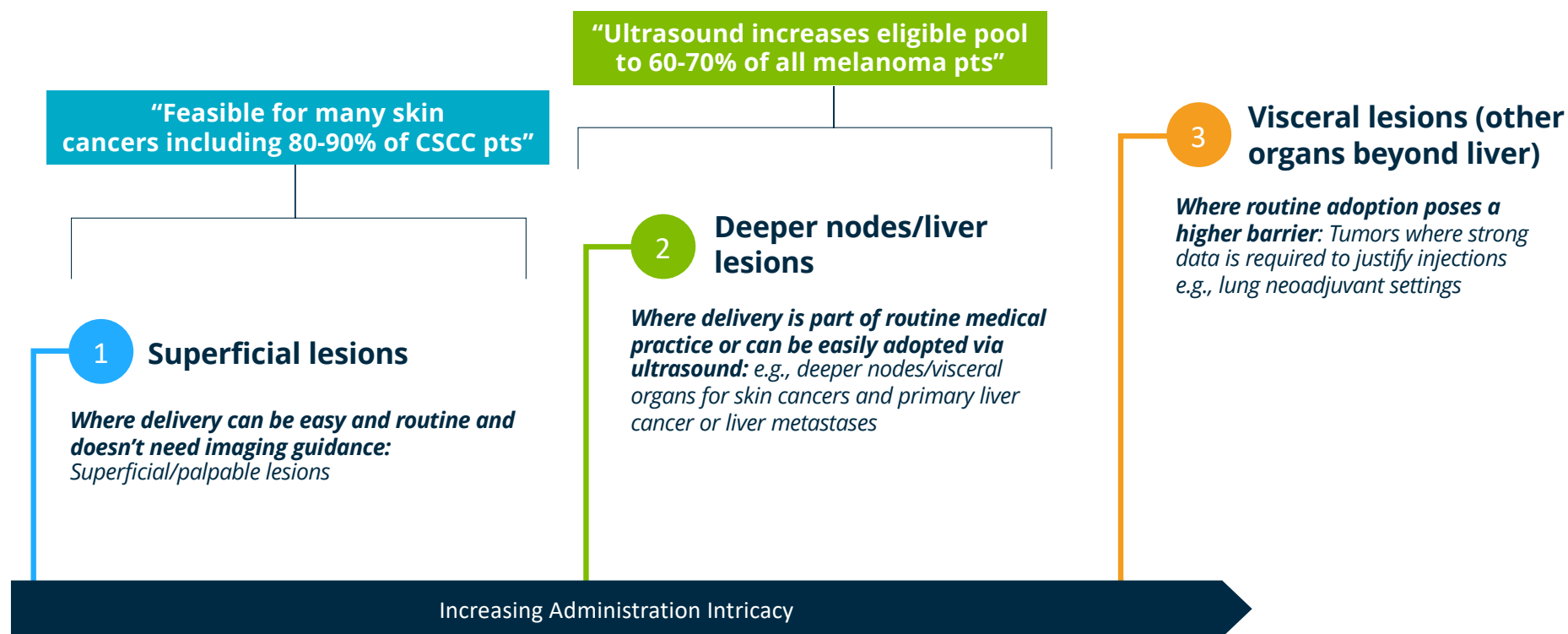
**Neo-adjuvant skin cancers\*\*\***  
~45K patients

**~80K**  
US patient opportunity

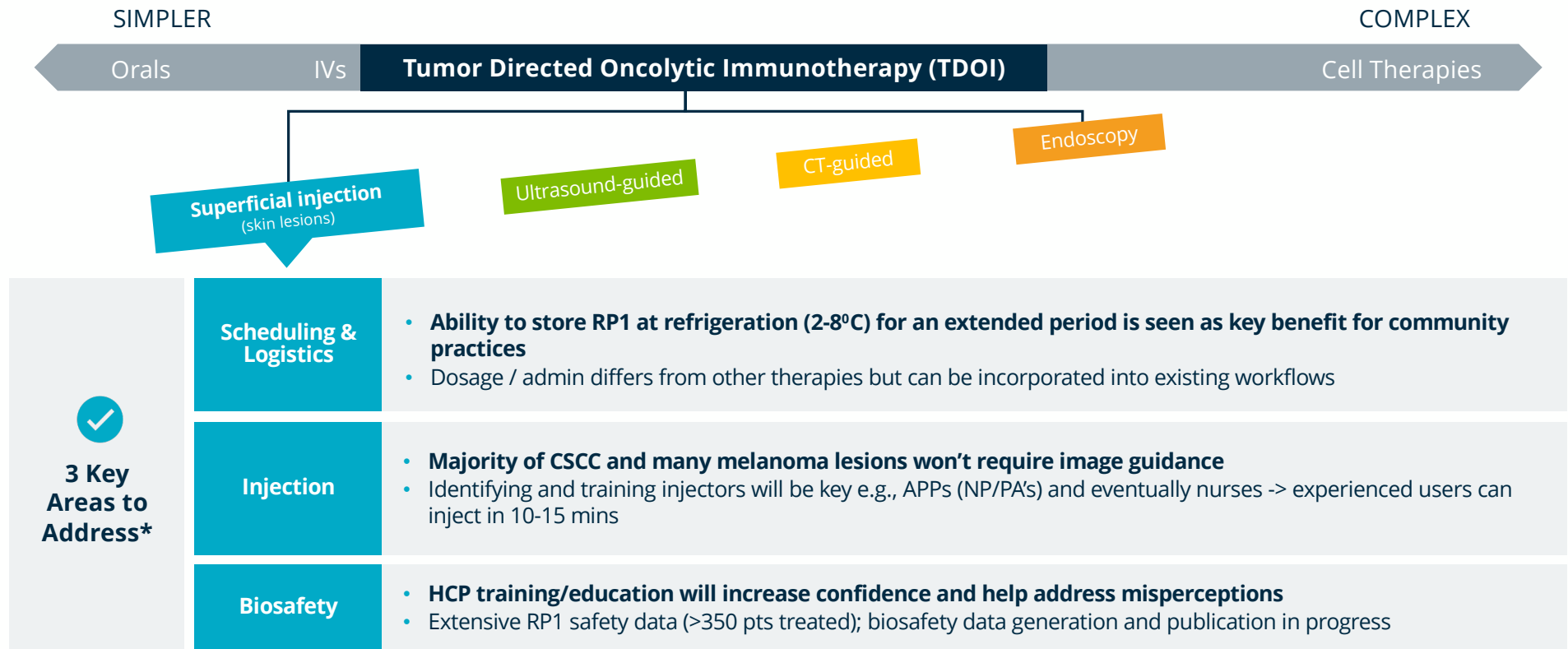
Note: CSCC US treated patient population for 2029 based on multiple sources including IQVIA claims, primary market research, and company data. Melanoma US treated patient population for 2029 based on CancerMPact® Patient Metrics, Cerner Enviza (available from [www.cancermpact.com](http://www.cancermpact.com) Accessed 11 Oct 2022), with adjustments to future 2L+ treatment rates based on primary market research

\*RP1 + cemiplimab/nivolumab or RP1 mono  
\*\*RP1 + nivolumab  
\*\*\*Neoadjuvant CSCC (est. 30K pts) and melanoma (est. 15K pts)

# RP1: Initial launch in skin cancers maximizes the chance of commercial success due to high unmet need & tumor directed administration feasibility



# Superficial skin lesion injections are feasible and can routinely be incorporated across the majority of practice settings



# Investment in manufacturing to support full commercialization



## Commercial scale in-house manufacturing established

- 63,000 square foot state-of-the-art facility for GMP manufacturing
  - *RP1-3 technology transfer from CMO successfully completed*
  - *RP1 released to clinic post comparability analysis*
  - *RP1 BLA consistency lot runs underway*
- Scale expected to be sufficient to cover global commercialization of all Replimune's product candidates at full capacity
- Commercially attractive cost of goods & 'off the shelf' product practicality



# RP2/3 Update

## AGENDA



## RP2 & RP3 leverage Replimune's platform to express additional potent immune stimulators



- Focus on the delivery of molecules which function at the time & place of immune activation, i.e. in tumors & draining lymph nodes
- Delivered mechanisms are clinically validated:
  - *Anti-CTLA-4 – ipilimumab, tremelimumab*
  - *CD40L, 4-1BBL – agonistic antibodies against CD40 & 4-1BB (CD137) have shown clinical activity*
- The RP1 backbone maximizes antigen presentation & T cell activation to kickstart an immune response
  - *CTLA-4 inhibits the effectiveness of antigen presentation and T cell activation (immunogenic 'Signal 1' & 'Signal 2')*
  - *CD40L & 4-1BBL provide immune co-stimulation (immunogenic 'Signal 2') needed for full immune activation — this leads to the expression of inflammatory cytokines – immunogenic 'Signal 3'*
- **Local expression of each of anti-CTLA-4, CD40L & 4-1BBL optimal**, both mechanistically, and to reduce systemic toxicity

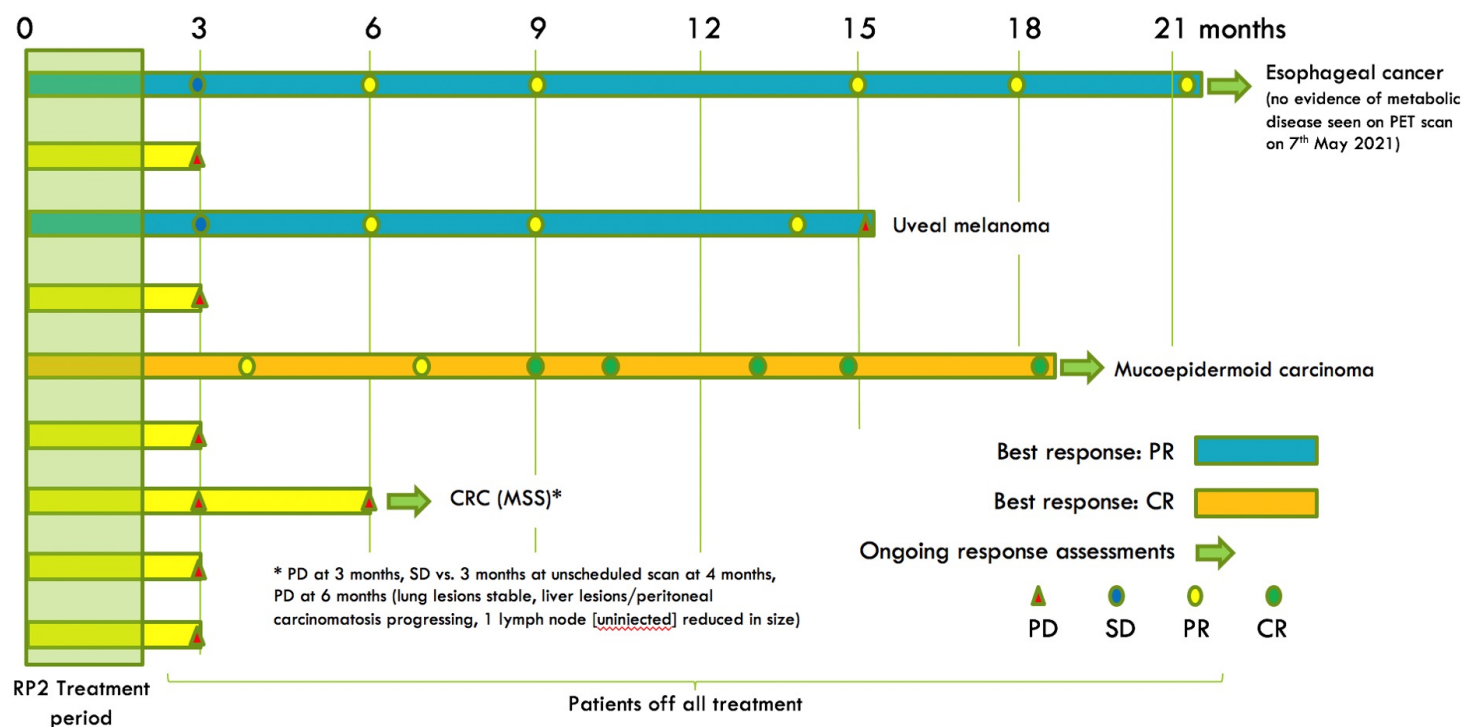




# Single agent activity demonstrated in traditionally 'cold' tumor types



## Kinetics of response following treatment with single agent RP2





## Ongoing CR in mucoepidermoid carcinoma following monotherapy RP2



Baseline



1 month



3 months  
(PR)



4 months



### Pt 4402-0001 - ongoing CR

- Mucoepidermoid carcinoma of the parotid gland
- Prior therapies: carboplatin/ paclitaxel, bicalutamide, ceralasertib
- Cervical lymph node & supraclavicular fossa lesions injected



## Example patient with liver metastases treated with RP2 monotherapy – uveal melanoma

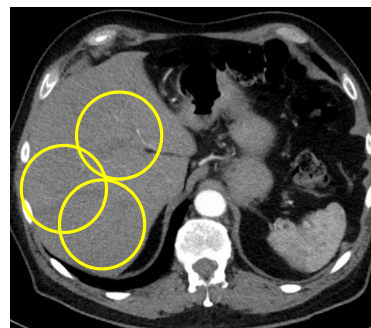
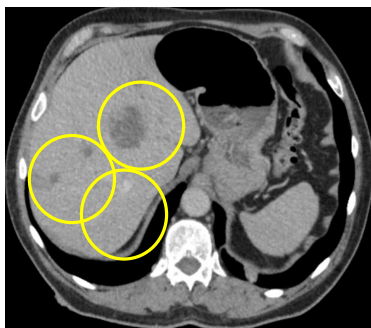
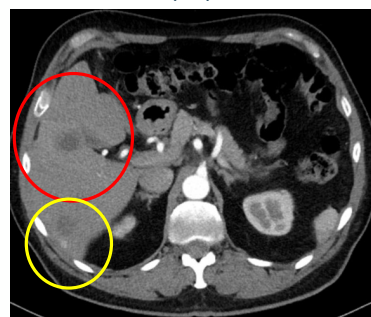
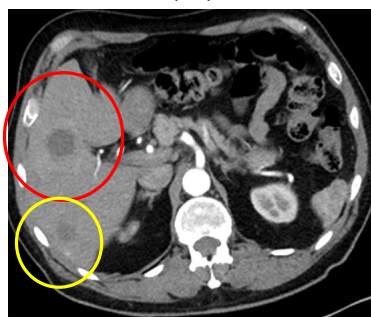


Screening

3 months  
(SD)

6 months  
(PR)

9 months  
(PR)



### Pt 4401-0003 - PR

- Uveal melanoma
- Extensive liver metastases (others not shown)
- Prior therapies: Ipilimumab/ nivolumab
- Patient progressed at 15 months



Injected



Un-injected



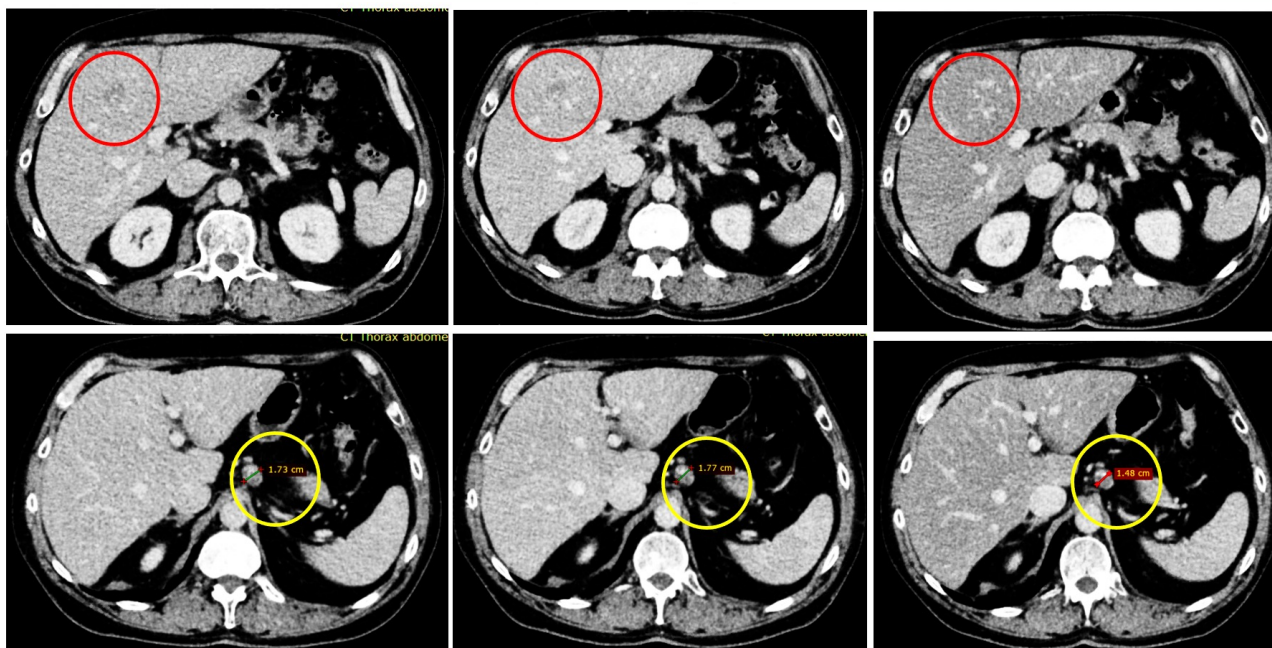
## Example patient with liver metastases treated with RP2 monotherapy – esophageal cancer



Baseline

3 months  
(SD)

6 months  
(PR, CR by PET scan at 18 months )



### Pt 4401-0001 - ongoing PR

- Esophageal cancer
- Liver & abdominal lymph node metastases
- Prior therapies: Durvalumab (anti-PD-L1), M6620 (ATR kinase inhibitor), capecitabine, oxaliplatin, cisplatin, chemoradiation
- Liver lesion injected



Injected

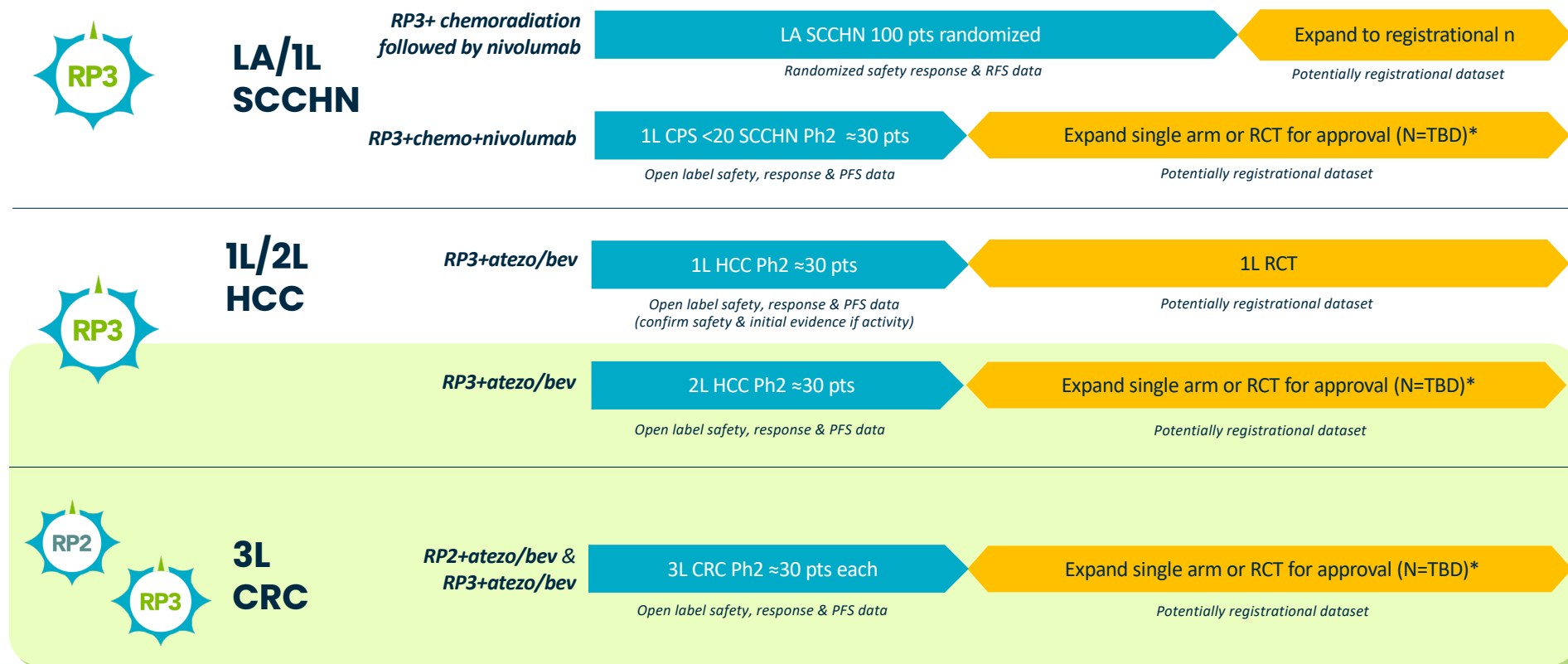


Un-injected



# RP2 vs. RP3 positioning and ph2 development plan

## Liver/liver mets driven post Roche collaboration



Highlighted green box=potential FTM opportunities

\*Pending FDA discussion; Note: Replimune has a clinical trial collaboration & supply agreement with BMS for the supply of Opdivo in its clinical trial program with RP2/3

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# Unmet need in liver cancer/liver mets remains



## Unmet need<sup>1</sup>

- Liver is a common site of metastasis across tumor types
- Patients with liver mets have a poor prognosis
- IO has a particularly poor outcome in pts with liver mets
- Liver mets are often the primary driver of mortality

## Scientific rationale<sup>2</sup>

- Liver metastases are associated with the antigen-specific elimination of T cells from the circulation by macrophages
  - *Leads to systemic loss of T cells and diminished immunotherapy efficacy*

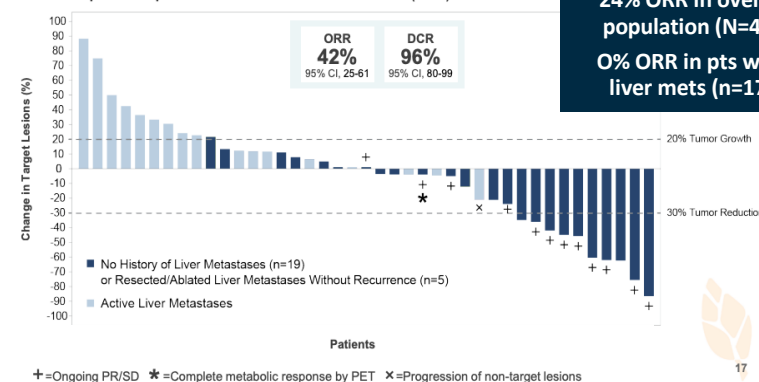
## "OI" rationale/feasibility

- RPx MOA - powerful direct tumor killing & systemic immune activation
  - *Relief of organ (liver) symptoms & systemic disease control*
- Liver/liver mets are routinely injected by ultrasound and IR/Rads already play a key role in patient management

## Agentus: 2L+ MSS CRC – Botensilimab (CTLA4)+PD-1 EMSO 2022

### Exploratory Analysis by Liver Involvement

Enriched responses in patients without active liver metastases (n=24)



<sup>1</sup>SEER 2021 Estimated Deaths. From SEER Cancer Stat Facts by indication; Riihimäki et al Cancer Med 2018

<sup>2</sup>Yu et al Nat Med Jan 2021; IR=interventional radiologists, Rads=radiologists

# Overall summary



## Major skin cancer franchise planned with RP1

- Strong data to date in multiple skin cancers in both the PD1 naïve and failed setting
  - **Anti-PD1 failed data presented to date potentially transformative in anti-PD1 failed melanoma**
  - CERPASS registrational data in CSCC expected 1H 2023
- Scale manufacturing in place
  - To serve worldwide market at attractive COGS
- Commercial planning ramping up for intended US launch in H2 2024\*



## RP2/3 mid-stage pipeline

- Focused on easily injected tumor types with high commercial value, such as SCCHN, HCC, & CRC
- Fast routes to randomized controlled trials or expansion of single arm trials for approval



## Strong cash position to execute on our vision

- Cash and Investments of \$616m as of December 31, 2022 \*\*
- Availability of \$200M non-dilutive debt facility

## With catalyst rich 2023

- RP1 CERPASS primary read out
- ARTACUS update
- RP1 NMSC anti-PD1 failed update
- RP1 anti-PD1 failed full read out
- RP2/3 further Phase 1 expansion data
- RP2/3 Phase 2 trial initiations

• Subject to submission & approval of a BLA  
\*\*. Unaudited estimate



# THANK YOU

## MISSION

To enable tumor directed oncolytic immunotherapy (TDOI) to become a cornerstone in the treatment of cancer

## VISION

To deliver **transformational** results for patients **across cancers** using tumor directed oncolytic immunotherapy to induce a powerful and durable systemic anti-tumor immune response resulting in **quality survival** and a **chance for a cure**

